

ATAKEY PATATES

Q2 2026 Results Presentation

6 August, 2026





Disclaimer

This presentation includes forward-looking statements, including, but not limited to, statements regarding AtaKey Patates's plans, objectives, expectations, and intentions, and other statements that are not historical facts. Forward-looking statements can generally be identified by the use of words such as "may," "will," "expect," "intend," "estimate," "anticipate," "plan," "target," "believe," or other words of similar meaning. These forward-looking statements reflect the current views and assumptions of management and are inherently subject to significant business, economic, and other risks and uncertainties. Although management believes the expectations reflected in the forward-looking statements are reasonable, at this time, you should not place undue reliance on such forward-looking statements. These forward-looking statements include statements about AtaKey Patates's expectations and beliefs regarding: (1) the sales, revenue, and production capacity and expansion opportunities for AtaKey and the drivers and pace of such growth, (2) AtaKey Patates's production pipeline and its long-term growth goal, (3) AtaKey Patates's approach and goals with respect to initiatives, (4) AtaKey Patates's business strategies, strategic initiatives, and growth prospects, (5) capital allocation, (6) AtaKey Patates's ability to create value for its shareholders, (7) competition in its markets and its relative position, and (8) sources of revenue and the drivers of AtaKey Patates's financial and operational performance. Should any of these risks and uncertainties materialize or should any of management's underlying assumptions prove to be incorrect, AtaKey Patates's actual results from operations or financial conditions could differ materially from those described herein as anticipated, believed, estimated, or expected. Forward-looking statements speak only as of this date, and AtaKey Patates has no obligation to update those statements to reflect changes that may occur after that date.

Revision of Financial Statements in Accordance with International Accounting Standard 29 (IAS 29) for Hyperinflationary Economies: Entities operating with a functional currency from a hyperinflationary economy are required to adjust their financial reports to reflect changes in general price levels as mandated by IAS 29. This includes Turkish entities that adhere to the International Financial Reporting Standards (IFRS), such as our company, for all reporting periods ending after December 31, 2023.

As of June 30, 2026, our company has adjusted its financial reports, including data from the corresponding period in the previous year, in compliance with IAS 29. This adjustment ensures that our financial statements are represented in the measurement unit current to June 30, 2026. The adjustments extend to all balance sheet figures not already expressed in the measurement unit of the restatement date, utilizing the general price index. The inflation adjustments have been determined based on price indices from the Turkish Statistical Institute (TurkStat).

This presentation also features certain financial metrics not strictly defined by IFRS, such as, Revenue, and EBITDA, all unadjusted per IAS 29, alongside Free Cash Flow and Net Working Capital. These metrics do not conform to IFRS measures of financial performance and might omit details crucial for a comprehensive understanding and evaluation of our financial outcomes. As such, these metrics should not be seen as standalone or substitutive for IFRS-defined profit/loss or other profitability, liquidity, or performance indicators. It's important to note that our method of presenting these metrics may differ from similar measures presented by other entities, which might have their own definitions and calculation methods. We present these metrics with the belief that they offer valuable insights to investors, aiding in the assessment and understanding of our operational results as viewed by our management and board of directors.



Key Financial Performance Indicators for Q2 2026

After IAS-29

Revenue

₺ 1,137 M
-11%

Gross Profit

₺ 72 M
-45%

EBITDA

₺ 51M
-38%

*Net Loss

₺ (254) M

Before IAS-29

Revenue

₺ 1,139 M
21%

Gross Profit

₺ 252 M
15 %

EBITDA

₺ 216 M
19 %

Net Profit

₺ 42 M

* Apart from EBITDA loss, the net loss reflects non-cash IAS 29 effects of higher monetary loss (~TL 129 million), a non-recurring prior-year FX gain, and deferred tax expense.



Achieving Target Inventory Levels Through Disciplined Production Planning

Disciplined Harvesting and Inventory Optimization



Expected harvest intake around **115K tonnes in 2026**



Raw and frozen inventories reduced to target levels;
lower frozen stock minimizing reliance
on external warehousing

Raw potato **price stabilization** now taking effect

Total frozen product production in Q2 2026, reflecting
planned inventory rebalancing

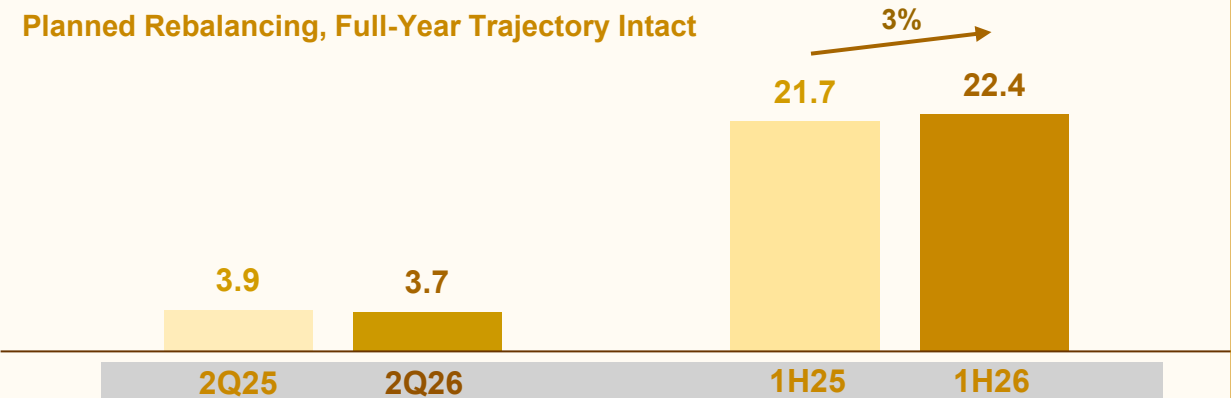
3.4K tonnes of coated product production in H1 2026,
up 5% year-over-year



Frozen Potato Production

Planned Rebalancing, Full-Year Trajectory Intact

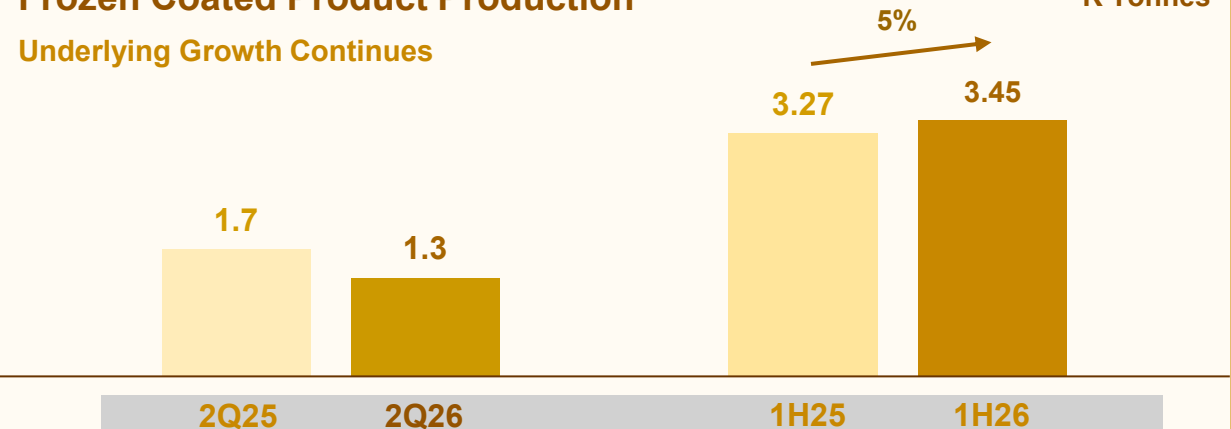
K Tonnes



Frozen Coated Product Production

Underlying Growth Continues

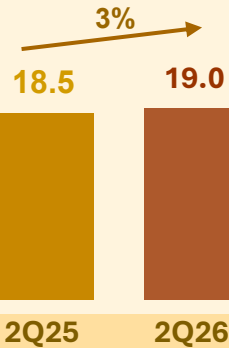
K Tonnes



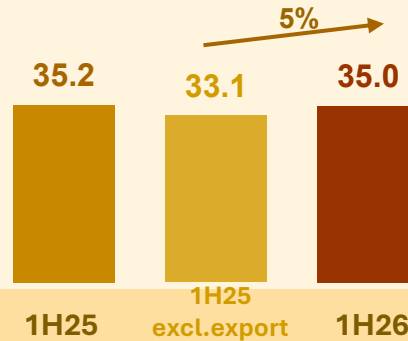


A Record Quarter for Volume, Led by Resilient Demand

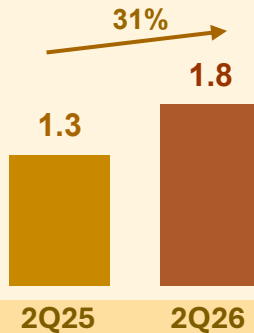
Total Product Sales, K Tonnes



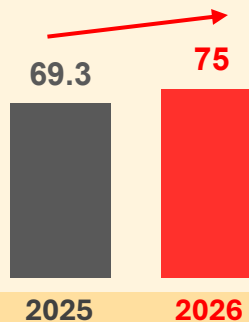
1H Sales, Excluding Exports, K Tonnes



Coated Products Sales, K Tonnes



Full-Year Sales, K Tonnes



Serving QSR Locations Across Türkiye

- ✓ Domestic Momentum Driving the Underlying Growth Story
- ✓ Total sales volume QoQ grew 3% to 19K tonnes.
- ✓ Domestic sales (excl. export) grew 5% year-on-year in H1 2026, led by TAB Gıda
- ✓ Coated product sales accelerating up 31% year-over-year in Q2 2026, as onion rings, cheese stick and potato croquette lines scale
- ✓ Full-year target set at 75K tonnes (~8% growth); H2 acceleration supported by TAB Gıda's own budgeted volume commitment and continued coated-product momentum



Channel Allocation in Q2 2026: TAB Gıda as the Primary Growth Engine

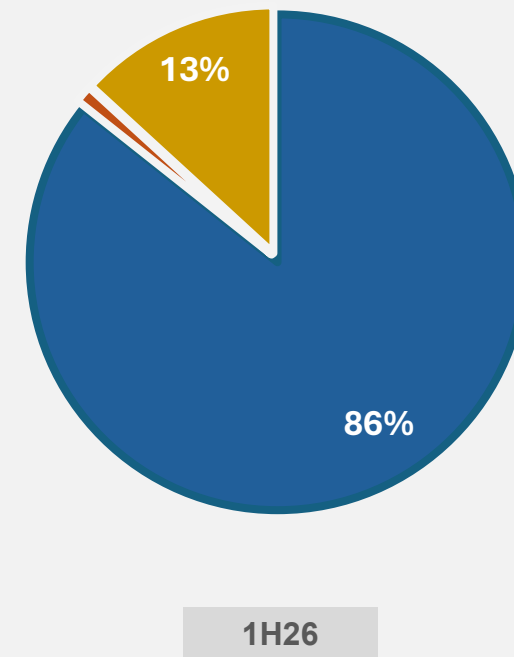
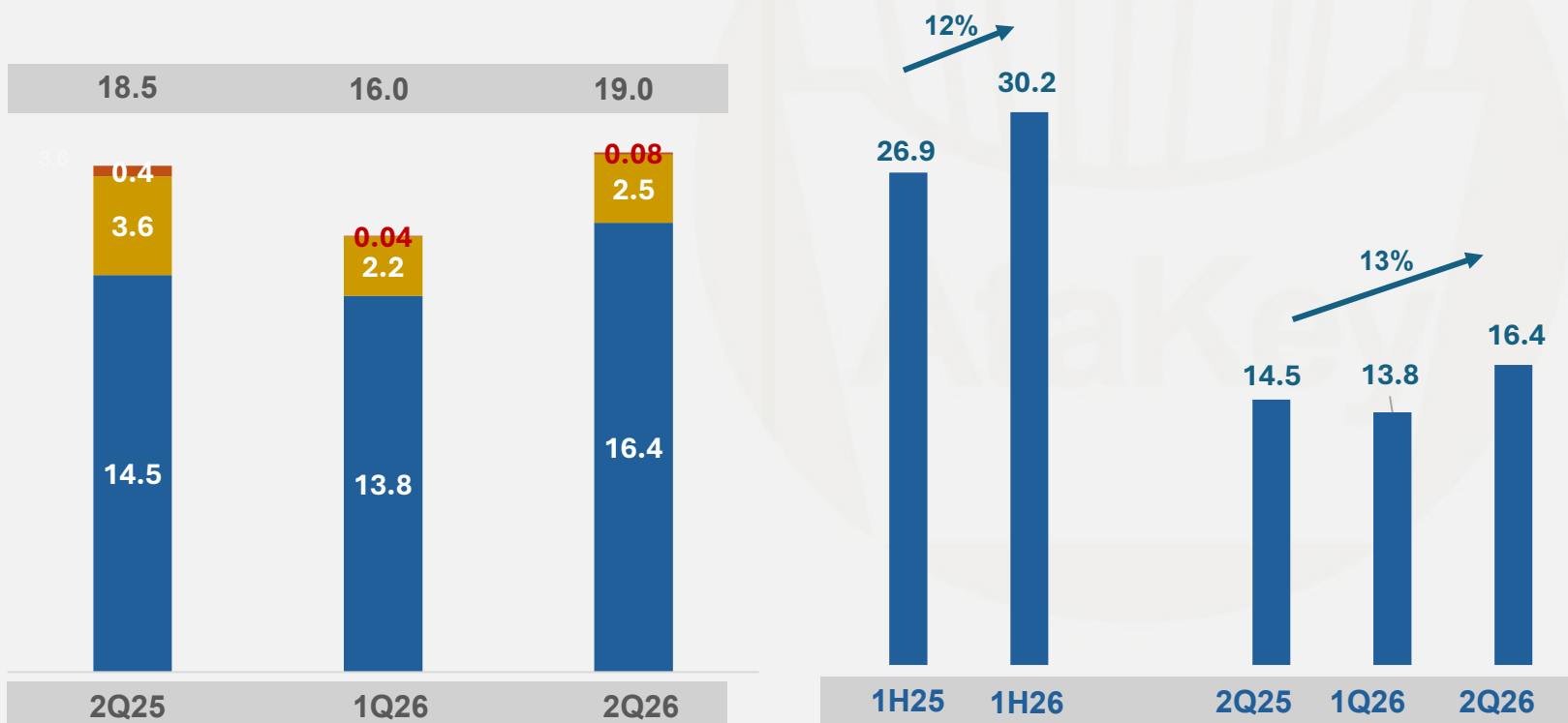
TAB Gıda Sales Core Growth Driver, 86% Share

TAB Gıda sales reached **16.4K tonnes** in 2Q26, 13% yoy increase

3rd Party Sales

2.5K tonnes sold in 2Q26, **down 31% yoy**
as focus shifts to TAB Gıda

■ TAB Gıda ■ Exports ■ 3rd Party Sales in K Tonnes





Q2 2026 Financial Results Overview





Financial Performance Summary in 2Q26 and 1H26

After IAS 29-Inflation Accounting

Million ₺	2Q26	2Q25	YoY%	1H26	1H25	YoY%
Revenues	1,137	1,271	-11%	2,151	2,468	-13%
Gross Profit	72	131	-45%	166	248	-33%
Gross Profit margin %	6%	10%	-4pp	8%	10%	-2pp
EBITDA	51	82	-38%	165	228	-28%
EBITDA margin %	4.5%	6.5%	-2pp	7.7%	9.2%	-2pp
Net Profit	(254)	13	n.a.	(366)	18	n.a.
Net Profit margin %	-22%	1%	-23pp	-17%	1%	-18pp



Financial Performance Summary in 1H26 and 1H25

Before IAS 29-Inflation Accounting

Million ₺

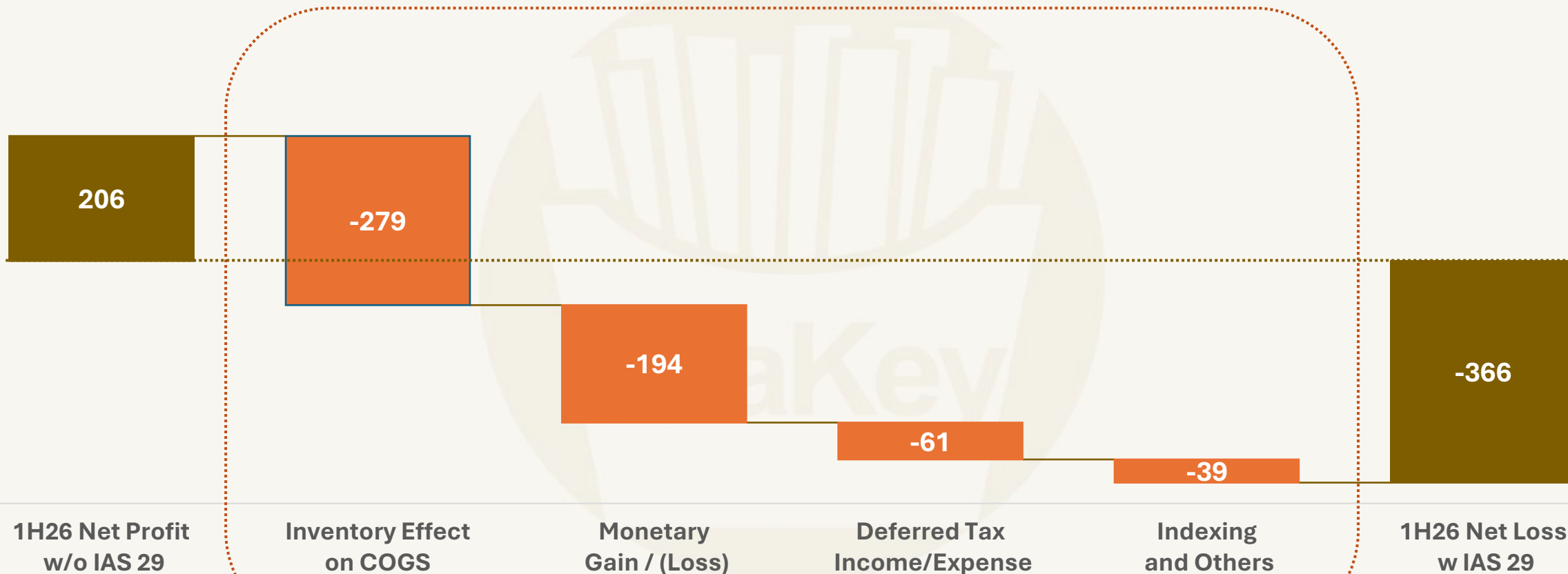
	1H26	1H25	YoY%
Revenues	2,050	1,760	16%
Gross Profit	445	403	10%
Gross Profit margin %	22%	23%	-1pp
EBITDA	389	358	9%
EBITDA margin %	19%	20%	-1pp
Net Profit	206	506	-59%
Net Profit margin %	10%	29%	-19pp



Impact of IAS 29 Inflation Accounting on 1H26 Net Profit

Million ₺

Inflation Accounting Effects on Net Profit

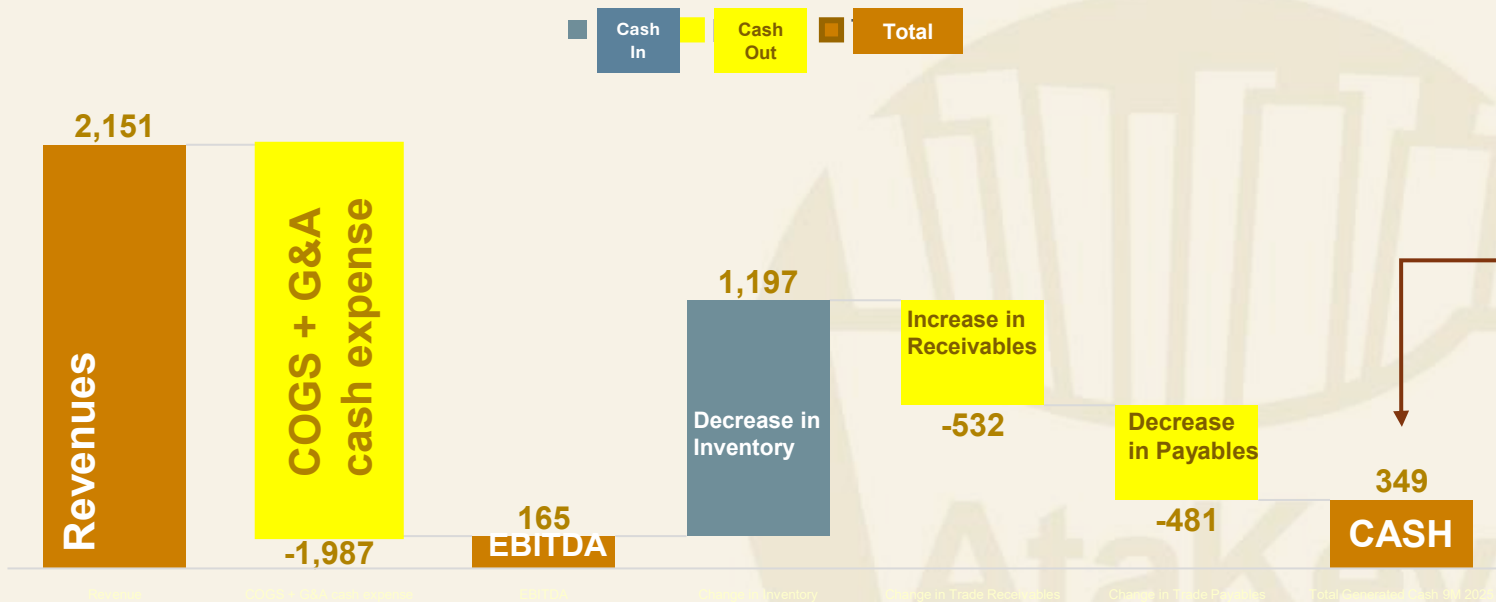




Cash Generation Capability – After IAS29

Million ₺

Generated Cash From Operations



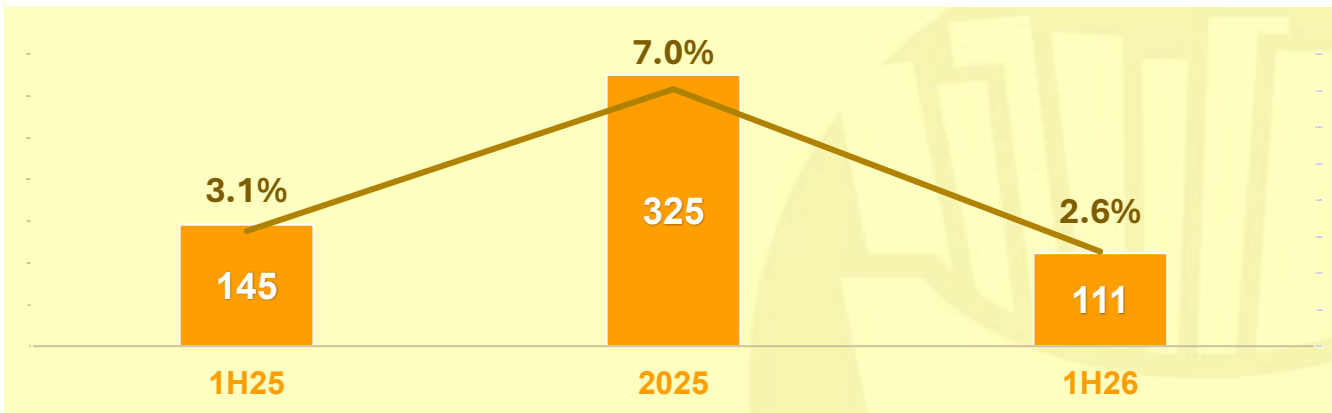
- A decrease in inventory levels generates cash inflow more than an increase in receivables and a decrease in payables, thus this creates cash inflow
- The average collection period for receivables is 50 days
- Purchase of tangibles, dividend and debt payment reached out ₺274 million of cash outflows
- By the end of H1 2026 Cash amount ended up to ₺639 million

Summary of Cash Flow	(Million ₺)
2025 End Cash	722
Generated Cash from Operations in 1H26	349
Financial Net Income	110
Additions of Tangible Assets	(111)
Dividend Payment	(98)
Debt Payment	(65)
Tax & others	(269)
1H26 End Cash	639

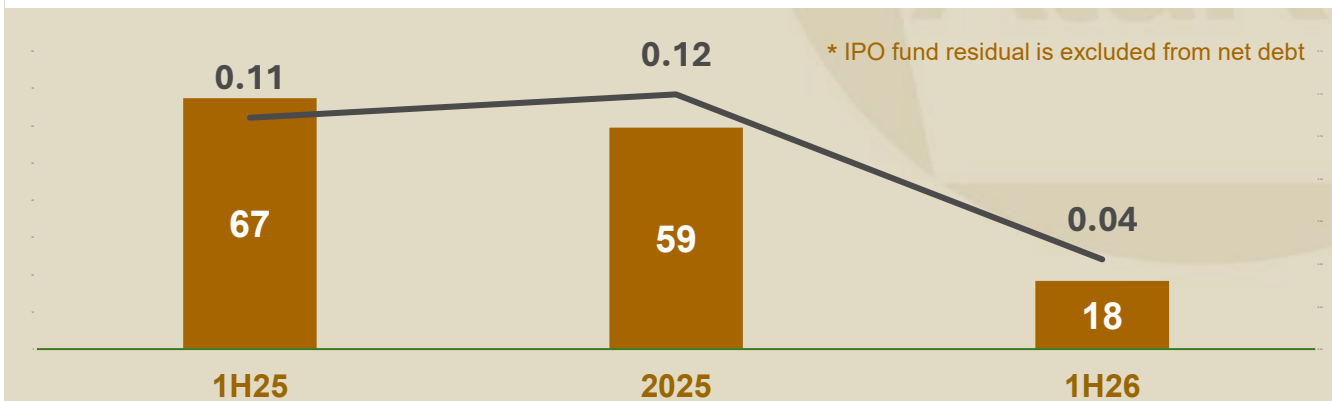


CAPEX, Debt and NWC Financial Metrics – After IAS29

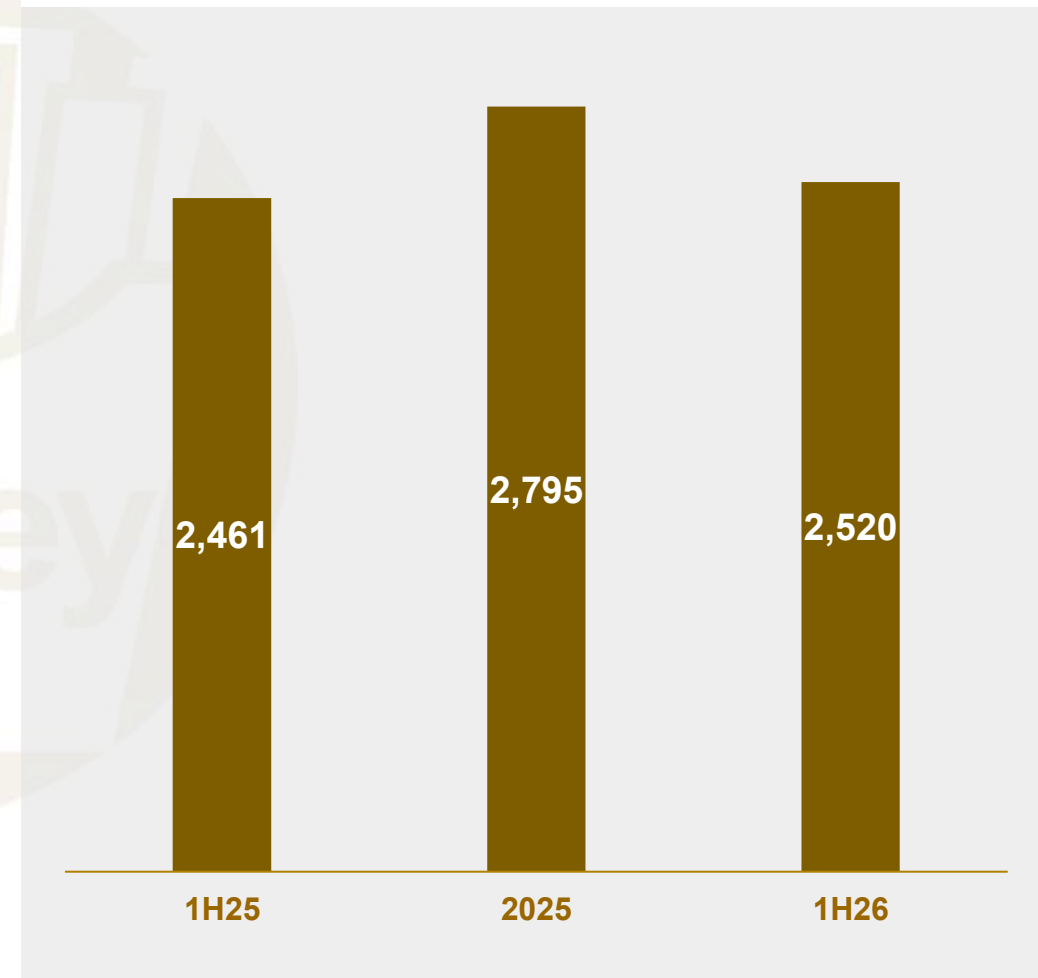
CAPEX Million ₺
CAPEX / LTM Revenues %



Net Debt Million ₺
Net Debt / LTM EBITDA %



Net Working Capital
Million ₺





Appendix





Income Statement for 1 Jan – 30 June 2026

Million ₺
Revenue
Cost of sales (-)
Gross Profit
General and administrative expenses (-)
Other income from main activities
Other expenses from main activities (-)
Main operating profit
Income from investing activities
Expenses from investing activities (-)
Operating profit before financial expenses
Financial income
Financial expenses (-)
Monetary loss/gain
Profit before tax
Tax expense
Deferred tax income/expense
Net profit for the period

After IAS29

1H26	1H25	YoY %
2,151	2,468	-13%
(1,986)	(2,220)	-11%
166	248	-33%
(122)	(124)	-2%
18	110	-84%
(152)	(220)	-31%
(90)	14	-764%
110	178	-38%
-	-	0%
20	191	-89%
-	-	0%
(52)	(80)	-35%
(194)	(145)	33%
(225)	(34)	558%
(18)	(1)	2166%
(123)	53	-334%
(366)	18	n.a.

Before IAS29

1H26	1H25	YoY %
2,050	1,760	16%
(1,606)	(1,357)	18%
445	403	10%
(109)	(84)	30%
17	79	-78%
(122)	(130)	-6%
230	267	-14%
105	128	-18%
-	-	0%
335	395	-15%
-	-	0%
(49)	(56)	-13%
-	-	0%
286	339	-16%
(18)	(1)	2966%
(64)	167	n.a.
206	506	-59%



Balance Sheet as of 30 June 2026

Million TL

ASSETS

Current Assets

Cash and cash equivalents
Financial Investments
Trade receivables
Other receivables
Inventory
Prepaid expenses
Current tax assets
Other current assets

Total Current Assets

Fixed Assets

Financial Investments
Other receivables
Tangible fixed assets
Intangible assets
Right of use assets
Prepaid expenses
Derivative instruments
Deferred tax assets

Total Fixed Assets

TOTAL ASSETS

After IAS29

1H26 2025 YoD %

58	35	66%
581	687	-15%
987	455	117%
0.4	-	0%
994	2,191	-55%
81	29	179%
-	-	-
208	245	-15%
2,910	3,643	-20%

-	-	-
-	-	-
4,657	4,708	-1%
8	4	118%
42	32	32%
20	62	-68%
-	-	0%
-	59	-100%
4,727	4,864	-3%
7,637	8,507	-10%

Before IAS29

1H26 2025 YoD %

58	30	95%
581	584	-0.5%
987	387	155%
0.4	-	0%
841	1,679	-50%
77	22	256%
-	-	-
208	208	0%
2,752	2,909	-5%

-	-	-
-	-	-
3,368	3,351	0.5%
6	1.1	406%
30	18	69%
17	39	-56%
-	-	0%
197	264	-26%
3,616	3,673	-2%
6,368	6,582	-3%



Balance Sheet as of 30 June 2026

Million ₺
LIABILITIES
Short-Term Liabilities
Short-term borrowings
Short-term portion of long-term financial borrowings
Payables from short-term rental transactions
Trade payables
Other payables
Employee benefits
Short-term provisions
Period profit tax liability
Other short-term liabilities
Total Short -Term Liabilities
Long-Term Liabilities
Long-term borrowings
Payables from long-term lease transactions
Long-term provisions for employee benefits
Deferred tax liabilities
Total Long Term Liabilities
EQUITY
Share capital and adjustments to share capital
Share premium
Share Buyback
Other comprehensive expenses not to be reclassified
Other comprehensive losses to be reclassified under profit or losses
Restricted reserves separated from profit
Retained earnings/accumulated loss
Net profit/loss for the period
Total Equity
TOTAL LIABILITIES AND EQUITY

After IAS29

1H26	2025	YoD %
40	-	0%
86	106	-19%
10	8	35%
300	781	-62%
6	10	-39%
-	-	0%
12	13	-7%
8	1	893%
6	9	-31%
469	927	-49%
110	165	-33%
19	14	36%
20	20	1%
37	0	0%
185	198	-7%
1.535	1.535	0%
1.994	1.994	0%
(22)	(22)	0%
1,727	1,691	2.1%
(49)	(78)	-37%
446	378	18%
(366)	(94)	290%
1,718	1,977	-13%
6,983	7,382	-5%
7,637	8,507	-10%

Before IAS29

1H26	2025	YoD %
40	-	0%
86	90	-4%
10	6	59%
300	663	-55%
6	8	-28%
-	-	0%
12	11	9%
8	1	1070%
6	7	-19%
469	787	-40%
110	140	-22%
19	12	60%
20	17	19%
0	0	0%
148	168	-12%
139	139	0%
778	778	0%
(15)	(15)	0%
2.322	2.323	-0,1%
(49)	(67)	-26%
296	230	29%
206	753	-73%
2.075	1.485	40%
5.751	5.626	2%
6.368	6.582	-3%



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